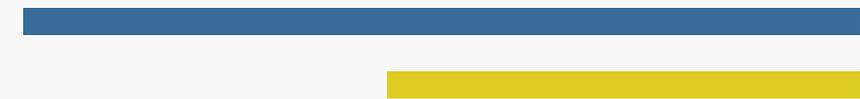




Public procurement in Ukraine



Strategic areas

- Complete harmonization with EU directives
- Reducing operational cost of the tendering process
- Increasing the efficiency of procurement

Objectives

Predictable and stable national legislation through harmonizing with EU rules, concepts and terms in compliance with the international standards

Publicity of the process, the ability to analyze procurement and free access to information on procurement



Challenges in the procurement sector for the coming year

Effective implementation of projects related to the procurement for the reconstruction of facilities destroyed as a result of the full-scale armed aggression of the Russian Federation

Ensuring predictability and stability of the regulatory framework for public procurement and implementation of effective international mechanisms and instruments

Further development of the electronic procurement system



Public procurement in Ukraine

- **Obligation to conduct competitive procurement procedures, except for exceptions related to urgent procurement, procurement involving disclosure of critical and sensitive information)**
- **Conducting competitive procurement in a publicly available electronic system containing full information about the procuring entity, tender conditions, submitted offers and the results of consideration of such offers**
- **Availability of a wide range of possible competitive procedures (electronic catalogs - Prozorro Market (Amazon for the state), open bids, framework agreements)**
- **Possibility to conduct procurement with funds from international financial organizations using the electronic procurement system, taking into account the donor's rules and restrictions**
- **Displaying in the e-procurement system information on all direct contracts concluded without procedures (except for procurements containing classified information)**



Web-portal with “Google”- like search

<https://prozorro.gov.ua>

prozorro



Support service
0 800 503-400

[News](#) [Prozorro Market](#) [Infobox](#) [Testing of authorized persons](#) [Localization](#)

[Register](#)

Tenders

[Contracts](#)

[Plans](#)

[Selections](#)

[Goods](#)

Name or code of the product, purchase number, name or EDRPOU of the company



Customer

Participant

Purchaser

DK021:2015

Status

Type of purchase

Region

All filters ▶

Discover possibilities of fully transparent e-procurement system



Statistic

Annual report | 2023

S

3 600 000

+28%*

number of completed procurements

622 bln UAH

+69%*

expected value of completed procurements

917 bln UAH

+39%*

the amount of completed procurements

400 000

+25%*

number of announced competitive procurements in 2023

37 000

-0,4%*

tenders in completed competitive procurements

17 000

-3%*

contracting authorities in completed competitive procurements

270 000

+47%*

number of concluded contracts in 2023

2,02

+5%*

average number of offers

42 bln UAH

+135%*

savings

580 bln UAH

+66%*

the amount of concluded contracts



WHAT WAS MOST OFTEN PROCURED ON PROZORRO IN 2023



35k
Food products



28k
Medicines



16k
16,000 procurements



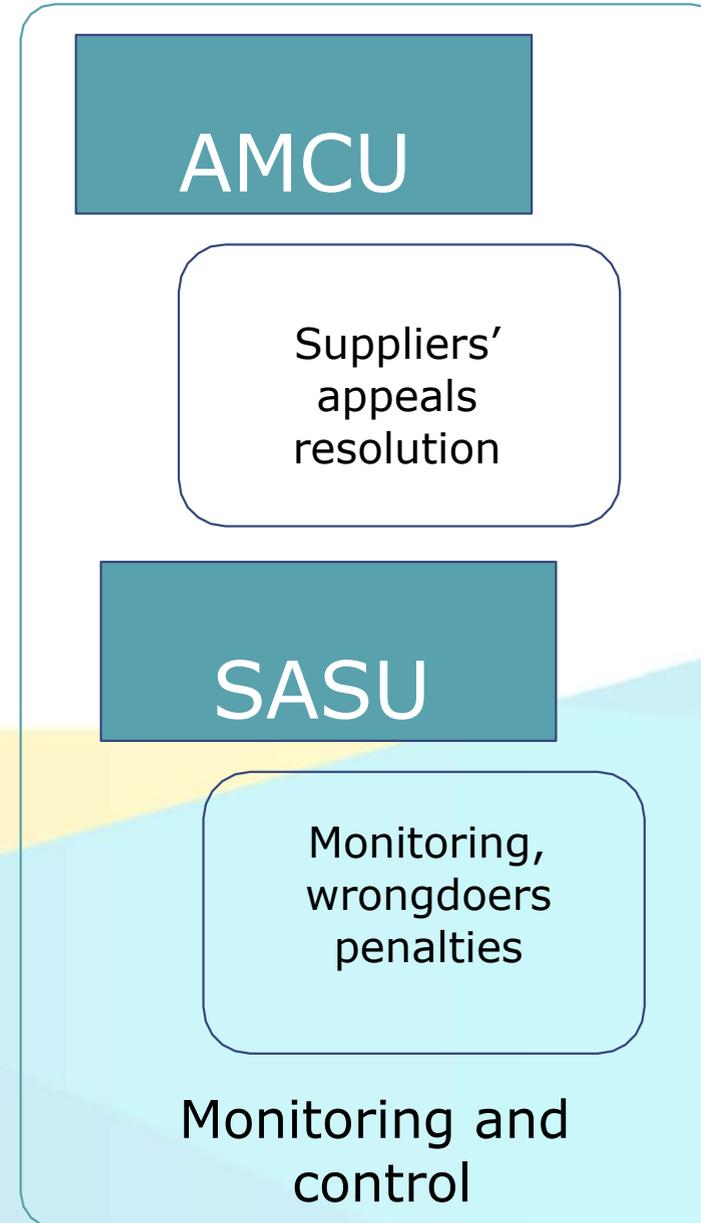
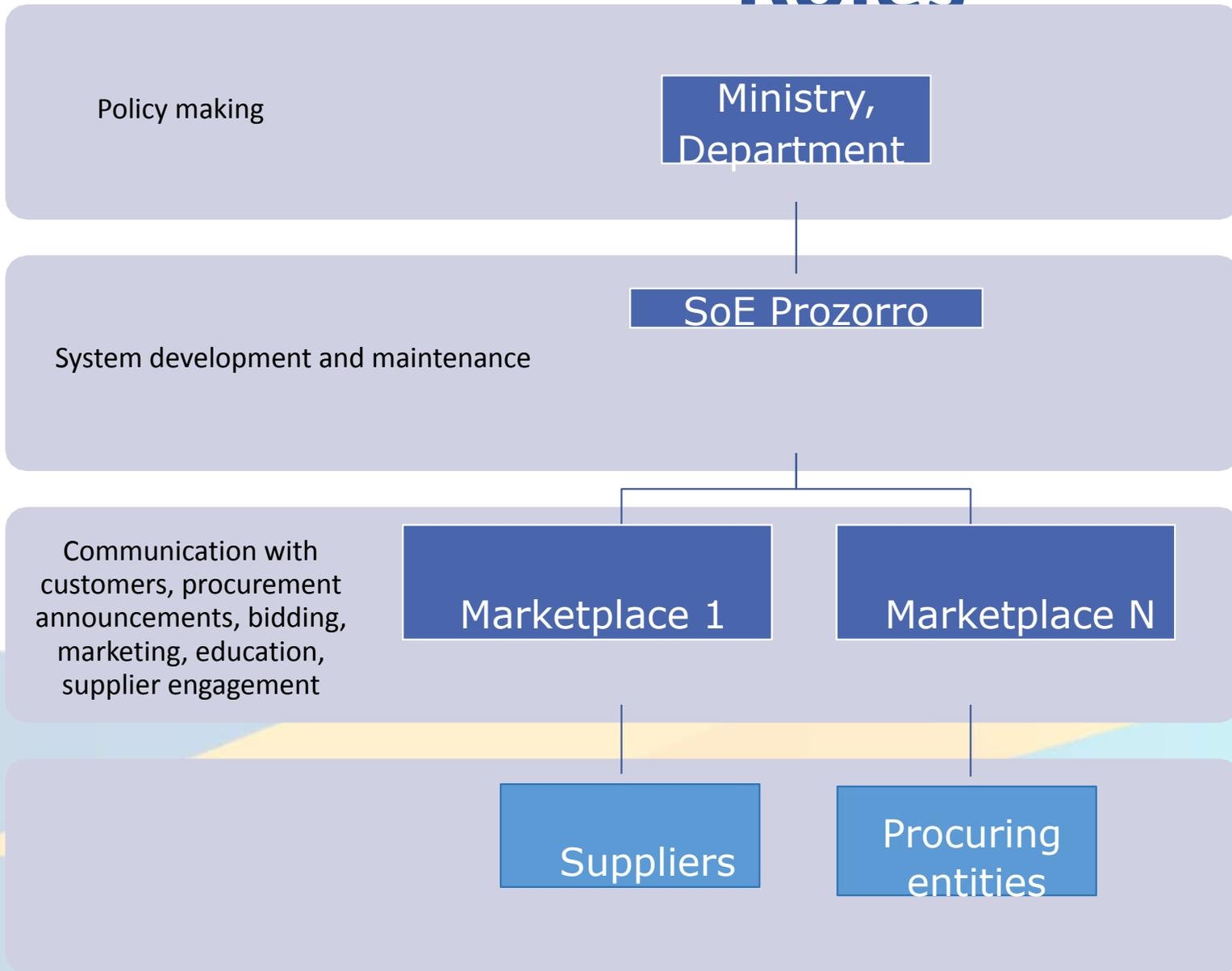
14k
Electricity



10k
Repair and construction of other infrastructure facilities



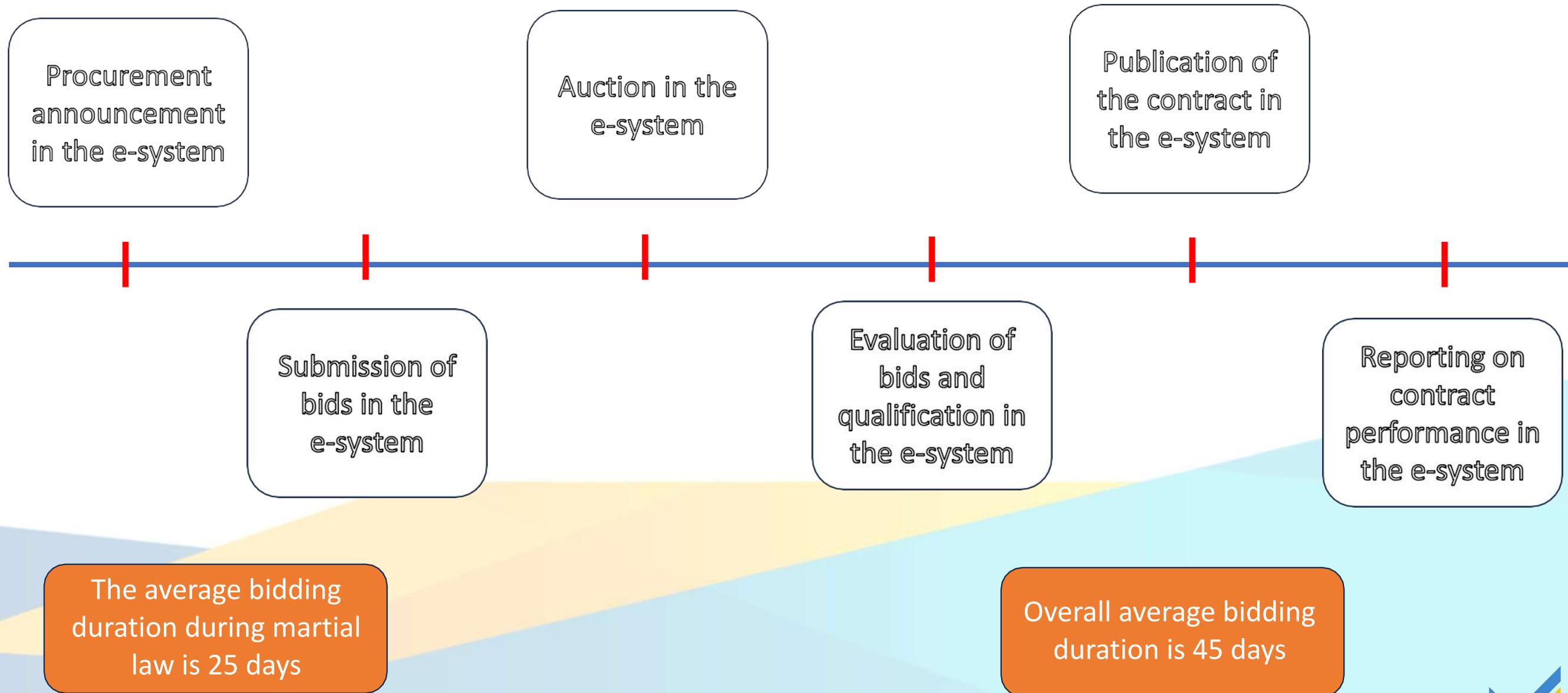
Ecosystem: Roles



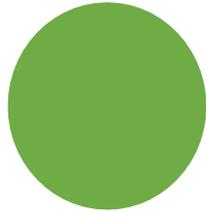
Civil society activists, NGO, media, experts:
Data usage, external services creation



Public procurement in Ukraine involves



PUBLIC PROCUREMENT



Submission through pro.zorro.gov.ua
APPEALS
in compliance with the requirements of Article 18
of the Law
and Resolution № 1178 dated October 12, 2022



The appeal body is **the Antimonopoly Committee of Ukraine**

A complaint to the appeal body shall be submitted by the subject of the appeal in the form of an electronic document through the electronic procurement system. The complaint shall be filed through the personal account on the website.

If the subject of the appeal intends to participate in the consideration of the appeal through the use of telecommunication systems in an interactive real-time mode, together with the appeal, he/she shall submit to the appeal body a corresponding application in the form of an electronic document by uploading it through the electronic procurement system within the time limit established for filing the appeal.

The term for consideration of the appeal by the appeal body is **7 working days** from the date of acceptance of the appeal for consideration, which may be reasonably extended by the appeal body up to **12 working days**.

Within **one working day** after the decision on the results of the complaint consideration is made, the appeal body shall provide information on the resolution part of the decision in the electronic procurement system and, within **three working days** from the date of its adoption, shall post the decision in the electronic procurement system. The decision on the results of the complaint consideration shall be automatically published in the electronic procurement system immediately after its placement in the electronic procurement system and sent to the subject of the appeal and the procuring entity.



Payment terms

When contracting authorities in Ukraine create an announcement, they are required to fill in **Payment terms of the contract**, in particular:

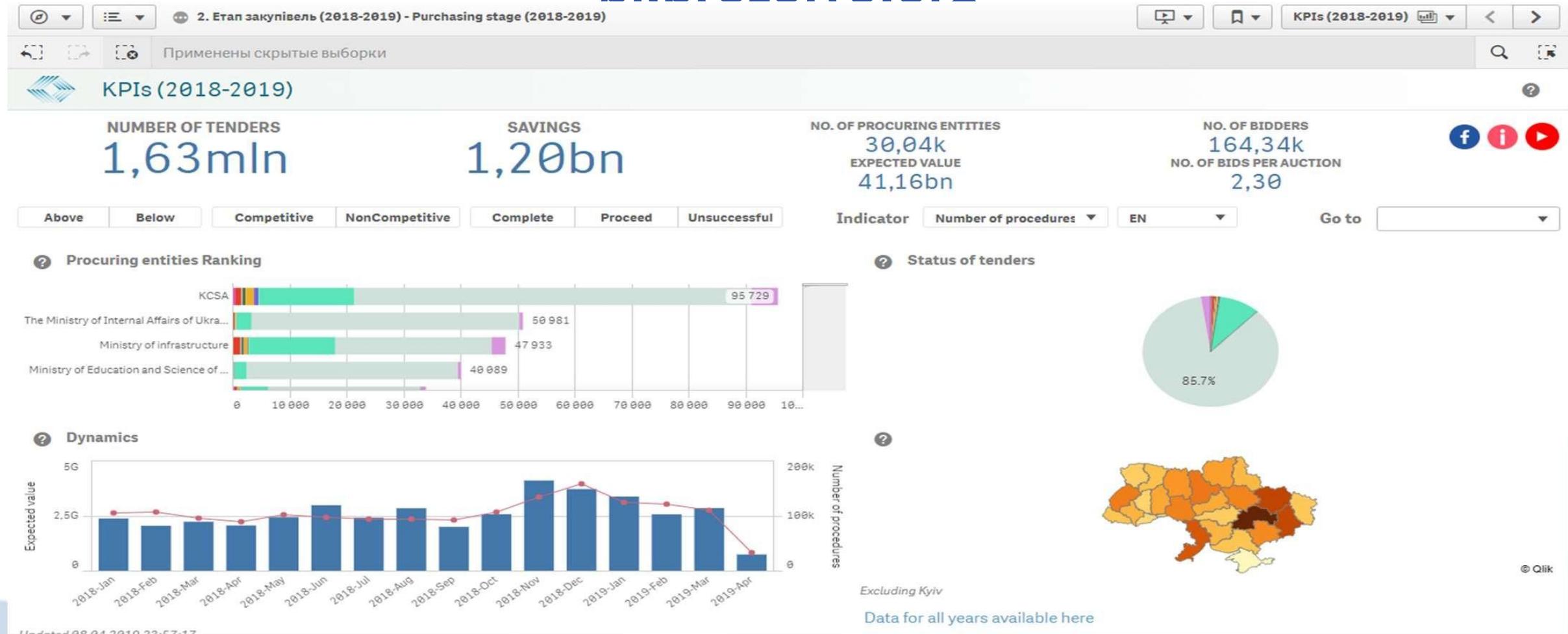
- name of event;
- description;
- payment type;
- period;
- type of days;
- amount of payment.

When your announcement is published, you will see such a display of your payment terms on the web portal **prozorro.gov.ua**

Event	Description	Type of payment	Period, (days)	Type of days	Payment amount, (%)
Invoice Date		Advance	10	Banking	30
Execution of works	Signing of the act of work performance	Cash on delivery	20	Calendar	70



Analytics module bi.prozorro.org



Everyone can see every detail of the government procurement process in Ukraine. This tool can be used to monitor the public procurement process and to have a positive impact on it.

Information can be analyzed in different perspectives. For example, it'll show all information about procurements in region, from supplier or contracting authority

etc.



Example analysis and payment terms

Public Analytics Module BI Prozorro is available free of charge and can be used for analysing payment terms and participant types and more.

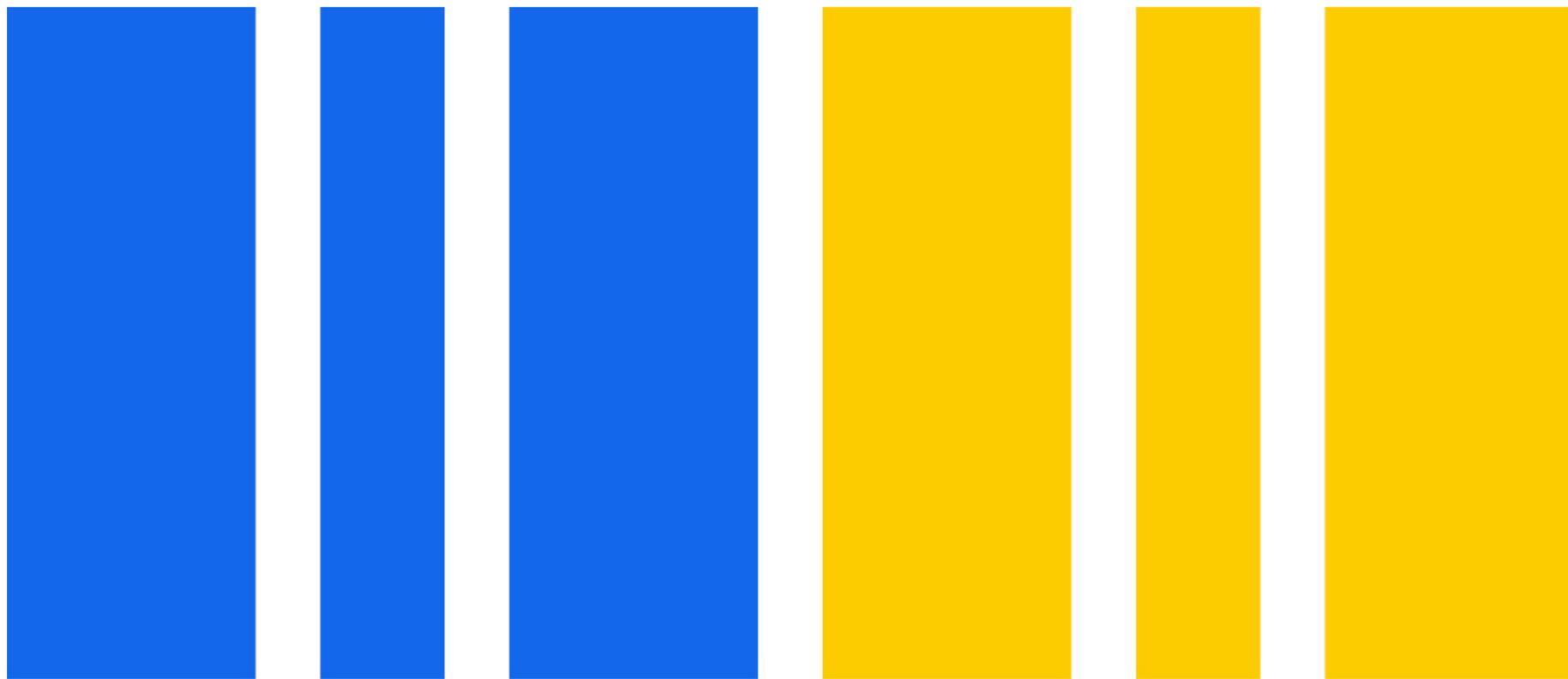
The screenshot displays the BI Prozorro Public Analytics Module interface. The main title is "Учасники (2018-2019)". The interface includes a navigation bar with filters for months (січ, лют, бер, кві, тра, чер, лип, сер, вер, жов, лис, гру) and a search bar. Below the navigation bar, there are several filter buttons: "Карточка учасника (Пропозиції)", "7", "30", "60", "90", "180", "365", "Допороги", "Надпороги", "Конкурентні", "Неконкурентні", and "Процедура закупівлі". The main data table is titled "Кількість учасників = 172 710" and contains the following columns: "Часник", "OpenData...", "YouCo...", "Представник учасника", "Місто учасника", "Регіон учасника", "Кількість лотів", "Очікувана вартість лотів", "Кіль-ть виграних пропозицій", "Сума виграних пропозицій", "Кількість організаторів", "Кіль-ть дискваліфікацій", "Сума пропозицій, що були дискваліфіковані", and "Кількість тендерів". The table lists various participants, including "Ісього" and several companies like "ОВ 'Епіцентр К'", "ОВ 'ЛІВАЙН ТОРГ'", "ОВ 'БАДМ-Б'", "ІАТ 'Укртелеком (Донецька філія)", "П 'КИЇВТЕПЛОЕНЕРГО'", "П 'ОККО КОНТРАКТ'", "ОВ 'УКРАЇНСЬКИЙ ПАПІР'", "ОВ 'Медичний центр М.Т.К.", and "Публічне акціонерне товариство 'ДТЕК Дніпрообленерго'".

Часник	OpenData...	YouCo...	Представник учасника	Місто учасника	Регіон учасника	Кількість лотів	Очікувана вартість лотів	Кіль-ть виграних пропозицій	Сума виграних пропозицій	Кількість організаторів	Кіль-ть дискваліфікацій	Сума пропозицій, що були дискваліфіковані	Кількість тендерів
Ісього						1 900 140	1 423 060 758 307,22	1 626 756	2 014 845 624 156,07	30 561	169 559	89 910 968 279...	1 798 674
ОВ "Епіцентр К" 32490244 1449359	Перевірити	Перевірити	ТОВ "Епіцентр К"	Київ	Київська	17 671	1 532 511 569,65	12 666	579 635 728,78	2 777	892	174 745 630,98	17 388
ОВ "ЛІВАЙН ТОРГ" 1449359	Перевірити	Перевірити	ТОВ "ЛІВАЙН ТОРГ"	Дніпро	Дніпропетровська	18 641	7 703 541 178,89	11 200	1 769 270 836,63	5 714	1 057	307 652 022,43	17 861
ОВ "БАДМ-Б" 39273420	Перевірити	Перевірити	Сергей Конев	Дніпро	Дніпропетровська	14 193	3 063 275 481,16	6 407	1 020 557 545,64	1 800	996	162 455 333,41	10 781
ІАТ "Укртелеком (Донецька філія)" 21560766	Перевірити	Перевірити	Інна Полієнко	Донецьк	Донецька	6 391	1 011 398 742,94	6 245	612 754 721,02	2 846	13	802 089,00	6 191
П "КИЇВТЕПЛОЕНЕРГО" 0538421	Перевірити	Перевірити	Варинчук О.С.	Київ	Київська	3 422	4 381 837 316,69	3 418	4 364 887 512,56	706	4	22 490 082,64	1 791
П "ОККО КОНТРАКТ" 06248687	Перевірити	Перевірити	Андрій Лугош	Київ	Київська	8 516	31 676 540 257,75	3 347	7 434 876 347,72	3 291	958	1 168 820 638,76	7 711
ОВ "УКРАЇНСЬКИЙ ПАПІР" 5394112	Перевірити	Перевірити	ТОВ "УКРАЇНСЬКИЙ ПАПІР"	Київ	Київська	7 688	1 671 333 555,47	3 288	733 929 750,82	2 648	710	78 285 802,69	7 481
ОВ "Медичний центр М.Т.К." 21633086	Перевірити	Перевірити	ТОВ "Медичний центр "М.Т.К."	Київ	Київська	5 067	1 415 209 742,79	3 164	724 104 693,59	972	216	14 697 087,74	4 131
Публічне акціонерне товариство "ДТЕК Дніпрообленерго" 14790000000000000000	Перевірити	Перевірити	Федько Юрій Богданович	Дніпро	Дніпропетровська	2 343	1 293 508 299,48	2 342	1 291 861 891,75	994	4	1 341 564,00	2 031

To analyse the **payment terms**, go to the **Procurement stage section** of the BI Analytics Public Module. You can find the selection fields on the Advanced selections page. Information about payment terms is the Payment Type field (displays the possibility of an advance payment), Payment Event field (the event after which payment is to be made) and Payment Period (days) field (the number of days during which the contract is to be paid).

To analyse the **participant types**, go to the **Procurement stage section** and find the selection fields on the Advanced selections page, search for the Participant type field and choose the one you need. Also you can find the **participant card** (info and proposals) of each participant.





MADE IN

UKRAINE





Useful links

- The Law of Ukraine "On Public Procurement": <https://zakon.rada.gov.ua/laws/show/922-19#Text>
- CMU Resolution No. 1178 dated October 12, 2022 "On Approval of Specifics of Public Procurement of Goods, Works and Services for Customers Provided for by the Law of Ukraine "On Public Procurement" for the period of martial law in Ukraine and within 90 days from the date of its termination or cancellation": <https://zakon.rada.gov.ua/laws/show/1178-2022-п#Text>
- CMU Resolution No. 1275 of November 11, 2022 "Some issues of defense procurement for the period of martial law»: <https://zakon.rada.gov.ua/laws/show/1275-2022-п#Text>
- Website of the Ministry of Economy of Ukraine : <https://www.me.gov.ua>
- Website of the Antimonopoly Committee of Ukraine : <https://amcu.gov.ua>
- Website of the State Audit Service of Ukraine : <https://dasu.gov.ua>
- “Made in Ukraine” Project: <https://madeinukraine.gov.ua/en>
- BI Analytics Module: <https://shorturl.at/Ll11t>

